

Friday 19th January 2018

Mr H S Bhurji
Effective Dispute Solutions Ltd
41 Hanover Road
Birmingham
B65 9EB

Dear Harvinder Singh

Construction dispute

Edgar & Co undertook works on several of the defendant's new home construction sites. They supplied us with high end bespoke interior fittings to install across several sites. A dispute then arose when they refused to pay our final invoice.

Since June of 2017 we tried to negotiate directly with the defendants, but unfortunately, we reached a stalemate, they then counter claimed when we presented our claim, therefore around £80,000 was in dispute.


It was an extremely tense situation, as both parties heard the others perspective about what had gone wrong in their eyes, nobody likes to hear criticism, however, the mediation was conducted swiftly and to a satisfactory conclusion.

You made us all feel at ease as we talked the delicate situation through with one another and as a result, negotiations were conducted quickly and efficiently.

Although you were booked for a full day, within three hours you got us to a solution, in contrast the dispute had been going on for nearly a year. If only we had come to you sooner. I am also grateful for your assistance in trying to source a cost-effective venue for the mediation to take place.

Both parties can now concentrate on business and what we are good at, rather than taking this matter through to a full trial. I would readily recommend you to anyone else who becomes involved in a construction dispute.

Yours sincerely



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Managing Director

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